

Nicholas Kouzmanoff

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EDUCATION

University of Utah, David Eccles School of Business

Bachelor of Science in Finance, Emphasis in Real Estate | GPA: 3.86

Salt Lake City, UT

May 2029

- **Activities:** Utah Real Estate Club, Wealth Management and Investing Club Ambassador, Finance Club

EXPERIENCE

Sorenson Impact Institute

Incoming Impact Investment Student Analyst

Salt Lake City, UT

Starting August 2026

- Selected to evaluate early-stage ventures and social finance investment opportunities; will support due diligence through memorandum production and financial review
- Role will involve screening deal flow through market, competitive, and business model assessments

Scholars Opportunity Fund

Quantitative Analyst

Salt Lake City, UT

May 2026 – Present

- Hand-selected for inaugural 11-person cohort by Dr. Jonathan Brogaard for a student-run fund focused on special and event-driven situations strategies in public equities
- Contributing to fund infrastructure and operational build-out during beginning launch phase
- Developing screening framework for spin-offs and activism candidates based on specific criteria

Palos Verdes Beach and Athletic Club

Lifeguard

Palos Verdes Estates, CA

September 2022 – August 2025

- Maintained 100% incident-free record overseeing safety for 300+ daily guests across 3 years; trained and onboarded new team members

COMPETITIONS

Utah Real Estate Competition

ARTRUTX Development Group – Team Member

- Developed Foothill Landing, a 112,000 SF, \$70.2M community and wellness center proposed for the University of Utah's upper campus as part of a 4-person team competing statewide
- Built a full development pro forma including capital structure, operating budget, and revenue projections from retail/wellness
- Conducted market research surveying 65 students; 89% confirmed demand and 91% indicated intent to use

LEADERSHIP

President, Associated Student Body

August 2024 – June 2025

- Served as the voice of the student body, leading ASB with 53 members, organized school-wide events, and collaborated with staff to address student needs by encouraging a positive campus culture

Eagle Scout, Boy Scouts of America

August 2018 – September 2024

- Led project that brought 9,000+ used books to Wilson High School in eastern Los Angeles. Helped create murals and filled space with furniture to create an inviting library for students.
- Senior Patrol Leader (March 2023 – September 2023) led troop of 80 scouts through weekly meetings, planning activities and strengthening bond of troop; 500+ miles hiked, 75+ nights camped

SKILLS, INTERESTS & CERTIFICATIONS

Financial and Analytical: Excel modeling (pivot tables, predictive analysis, pro forma); financial modeling (capital structure, operating budgets, DCF concepts), active personal portfolio management

Technology & AI: Building with Claude API and AI Fluency Framework (both certified by Anthropic), prompt engineering, NLP workflows, prototype development

Interests - Single handicap golfer, film photography, international travel (Croatia, Germany, Italy), ironman training

Certifications – Bloomberg Market Concepts (BMC), Bloomberg Finance Fundamentals, pursuing SIE certification